

STAFF REPORT

DATE: December 13, 2021
TO: Sacramento Regional Transit Board of Directors
FROM: Lisa Hinz, VP, Safety, Security and Customer Satisfaction
SUBJ: CONDITIONALLY APPROVING A CONTRACT FOR SECURITY GUARD SERVICES WITH BLUE KNIGHT SECURITY & PATROL INC.

RECOMMENDATION

Adopt the Attached Resolution.

RESULT OF RECOMMENDED ACTION

The SacRT General Manager/CEO will be authorized to execute a Contract with Blue Knight Security & Patrol Inc., contingent upon Board approval of an Operating budget amendment providing funding for the Contract for the current fiscal year.

FISCAL IMPACT

Contract Year 1 (FY22: January 2022 – June 2022): \$1,567,408
(FY23: July 2022 – December 2022): \$1,704,300

Contract Year 2 (FY23: January 2023 – June 2023): \$1,701,133
(FY24: July 2023 – December 2023): \$1,728,722

Contract Year 3 (FY24 January 2024 – June 2024): \$1,734,798
(FY25 July 2024 – December 2024): \$1,757,684

The above amounts add up to a maximum not to exceed amount of \$10,194,045 for a 3-year contract. These amounts include a contingency for emergencies and possible shifts to add future guard positions as the SacRT system continues to grow. Staff will work to keep the costs within the budget and adjust other spending when needed. If the future need will exceed the budget, then a budget amendment will be brought to the Board for approval.

DISCUSSION

SacRT uses security guard services to patrol its light rail stations and parking lots, on light rail vehicles, and at facilities. These guard services also respond to calls for service on SacRT's system. On May 22, 2017, the Board awarded a Contract for Security Guard Services to Paladin Private Security for an amount not to exceed \$900,000 for a 3-year

term with an option to renew for up to two additional one-year periods. That contract has been assigned twice through the consolidation of security firms and is now held by Universal Protection Service, LP, dba Allied Universal Security Services. While the current contract continues until June 30, 2022, Staff opted to proactively seek a new contractor, with the intent to terminate the existing contract when a new contractor is selected.

A Request for Proposals (RFP) was released on PlanetBids on May 14, 2021, with proposals due June 18, 2021. SacRT received 10 proposals, 8 of which were deemed responsive.

The qualifying criteria included Proposer's understanding of the contract scope, staffing and experience, work plan, response to the pre-qualification questionnaire, and price. After completion of written evaluations, two firms (Blue Knight Security & Patrol Inc. and Patrol Solutions, LLC) were deemed to be within the competitive range and invited to oral presentations. After final evaluations were completed, Blue Knight Security & Patrol Inc. ranked number one. A Notice of Intent to Award was issued on October 12, 2021.

If the Board approves the attached resolution, the General Manager/CEO will be authorized to execute a Contract with Blue Knight Security & Patrol Inc., contingent upon the Board approving an Operating Budget amendment providing funding for the current fiscal year.

RESOLUTION NO. 21-12-0126

Adopted by the Board of Directors of the Sacramento Regional Transit District on this date:

December 13, 2021

CONDITIONALLY APPROVING A CONTRACT FOR SECURITY GUARD SERVICES WITH BLUE KNIGHT SECURITY & PATROL INC.

NOW, THEREFORE, BE IT HEREBY RESOLVED BY THE BOARD OF DIRECTORS OF THE SACRAMENTO REGIONAL TRANSIT DISTRICT AS FOLLOWS:

THAT, the Contract for Security Guard Services by and between the Sacramento Regional Transit District ("SacRT") and Blue Knight Security & Patrol Inc. ("Contractor") whereby Contractor agrees to provide security guard services, as further specified therein, for a 3-year period, for an amount not to exceed \$10,194,045 is hereby approved, contingent upon adoption of an Operating Budget amendment providing funding for the contract for Fiscal Year 2022

THAT, the General Manager/CEO is hereby authorized to execute the Contract upon satisfaction of the foregoing condition.

STEVE MILLER, Chair

A T T E S T:

HENRY LI, Secretary

By: _____
Tabetha Smith, Assistant Secretary